



COMPANY  
PROFILE

**Advising ambition.  
Delivering results.**

Investment Banking | Real Estate Solutions

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# ABOUT **ELYSIUM**


- Founded in the year 2012, by Mr Subhash Udhwani, a senior corporate banker with ICICI Bank
- Arranged close to INR 12,000 Cr in various capital raising products for real estate developers
- Clientele in all top cities - Mumbai, Pune, Hyderabad, Chennai, Bengaluru, Kolkata, Vadodara, Jaipur, Nashik, Nagpur
- Catering to a large span of requirements - ticket size of 10 Cr+ and products like construction finance, structured debt, land funding, last mile funding, quasi equity & M&A
- Promoted and managed by a team of senior ex-bankers having experience with ICICI Bank, Kotak Mahindra Bank, Citibank, Yes Bank, Xander Finance & IIFL
- A strong 20-member team of relationship and credit professionals providing exclusive end-to-end services to clients

TEAM  
**ELYSIUM**



# OUR CORNERSTONE



Subhash Udhwani   
**Founder**

With 20 years of professional experience across various aspects of financial services, Subhash is the cornerstone of the organization. An **IIM B alumnus and a fellow member of ICAI**, Subhash had a highly stimulating and successful stint with ICICI Bank in various capacities, primarily in the bank's corporate and RE division **heading Real Estate Credit and Asset Relations Group for the entire bank.**

He has independently handled real estate portfolio having a **client base of 110+ corporates and structured & executed transactions of INR 25,000 Cr** across residential, commercial and malls.

In his overseas stint with ICICI, he **served as Deputy CFO for ICICI Bank's Europe operations** based out of London.

Subhash is an avid traveler and photographer. You can see some of his photographs on [www.northernheights.in](http://www.northernheights.in).

# OUR LEADERSHIP TEAM



Puneet Jain   
**Partner**

Puneet is a real estate & structured finance veteran of 15 years. In his previous role, he was leading western region for Xander Finance as an investment professional. Before Xander, he was a founding member of Kotak Mahindra Bank's CRE division. In his Kotak stint of 9 years, he managed all key relationships in the western region. Puneet is a Chartered Accountant by qualification. He is a certified scuba diver and likes to trek the Himalayas in northern India.

Mittal heads credit and risk assessment and existing premium client relationships. She has vast experience in deal structuring, credit monitoring and financial analysis. She has worked on numerous assignments related to loan syndication, M&A and stressed asset buyout across sectors with a specialization in real estate and manufacturing sectors. Mittal is a Chartered Accountant by qualification. She is a passionate traveler and has traveled extensively across the country and the world.



Mittal Shah   
**Executive Director**

# OUR LEADERSHIP TEAM




Amit Kumar   
COO

Amit spearheads deal origination in West and North. He also heads the Analytics vertical, HR and Operations in the company. He has 22 years of professional experience in acquisition, relationship management and banking operations with Yes Bank, ICICI Bank and UTI Bank. He has a Master's in Economics from the prestigious Delhi School of Economics. Amit is an active Rotarian and supports causes related to youth, healthcare and social issues.

Amit is a well-known business leader in the mortgage and retail finance industry. A person known for his relationship, selling and business skills, Amit has a leadership experience of 15 years in financial and insurance sectors. After having worked in sales leadership roles in Metlife and Citigroup, he joined IIFL Housing Finance to head its western India mortgage business. Amit has a graduate degree from the Rajasthan University. He is an avid runner and sportsperson.



Amit Rautela   
Partner

# OUR LEADERSHIP TEAM



Prateek Jain   
**VP-Acquisition**

Prateek takes care of deal origination for corporate clients in Mumbai Metropolitan Region for the last 10 years. He takes care of end to end delivery of the transaction from proposal presentation to credit appraisal, client servicing, documentation and structuring transaction.

Prateek holds a degree in Engineering from the University of Nagpur. He is a marathoner and an avid trekker.

Ravi spearheads client acquisition and relationships in Telangana state, driving capital advisory initiatives for real estate developers. He brings over 20 years of experience in RE capital advisory, with strong expertise in commercial strategy and capital structuring. He has also worked internationally for nearly four years.

Ravi studied Business Management in Australia, and is formally trained in Investment Banking from IIM Visakhapatnam.



Ravi Kommareddy   
**Vice President**

# OUR LEADERSHIP TEAM



Pratix Jain   
**Manager-Credit  
& Analytics**

Pratix spearheads execution and relationship management in West Zone for real estate capital advisory. Armed with an MMS degree in Finance from Mumbai University, Pratix has had an earlier stint with XL Dynamics. He possesses strong domain knowledge in complex real estate transactions.

Pratix loves traveling to different places along with his family and friends.

Shefali takes care of our Pune office and drives deals origination in the city. She also takes care of key clients relationships in Pune.

Armed with an MBA in Finance and Marketing, she brings in 5 years of business development acumen in real estate, having worked with Nobroker and Oyo in her past assignments.

She believes in constantly upgrading her skill set and loves to dance and travel.



Shefali Shrivastava   
**Business Development  
Manager - Pune**

# SOME MILESTONES WE CROSSED

2012

## Founded

The seeds were sown in a small office in Navi Mumbai

2015

## First 1000 Cr

- Achieved 1,000 Cr of disbursement
- Team size increased to 8

## Spreading Wings

- Reached new geographies
- Covered 15 more lending institutions
- Team size doubled
- Opened office in Bangalore

2016

2018

## Raising The Bar

- Became sector agnostic
- Started Elysium Analytics
- Touched 6,000 Cr

2022

## Pushing The Boundaries

- Reached Rs 12,000 Cr
- Entered stressed and M&A space

## Forayed Into

- Mortgage proptech
- Launched distribution arm

2025

# SOME MARQUEE TRANSACTIONS

## MUMBAI

Lease Rental Discounting  
for Cat A+ developer

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Deal size: Rs 600 Cr

The client had an existing LRD running on one of the top performing malls in the country. We reviewed the cashflows and all the lease agreements for the client, identified the institutions and negotiated hard on all the terms including the amount and the rate of interest.

## CHENNAI

Structured Debt for one of  
the top 5 developers

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Deal size: Rs 375 Cr

We arranged the structured debt over three projects of the developer in two different transactions from the same financial institution. This was a complex transaction wherein there was a mix of refinance, take out, statutory and acquisition payment & construction finance.

## PUNE

Structured Debt for one of  
the top 5 developers

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Deal size: Rs 360 Cr

The client had an existing debt from the FIs & PE firms at higher cost. The client was seeking an exit from them and a large additional debt with extended moratorium for completion of construction of projects. We were able to secure a stretched amount for the client at the best terms.

## PUNE

Land Financing for Cat A  
developer

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Deal size: Rs 240 Cr

This was a land financing transaction wherein the existing developer was given an exit from a JV land. The financing was given towards setting the total consideration and construction. We resolved complex legal & structuring challenges in this deal.



# SOME MORE TRANSACTIONS

## MUMBAI

Early Stage Construction Finance to a Cat A developer

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Deal size: Rs 80 Cr

A plinth stage funding, we resolved various legal and technical complexities in the transaction with the lender and ensured an attractive rate and high moratorium period. The entire deal was executed in only 45 days.

## VASAI-VIRAR

Pre Construction Structured Finance to a mid-sized dev

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Deal size: Rs 50 Cr

The project was at a pre-construction stage with complexities in land history. We helped the client in handling the due-diligence process within strict timelines. We got the client a market leading rate of interest and executed the entire deal in just one month.

## PUNE

Commercial Project CF for a Cat A developer

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Deal size: Rs 40 Cr

A pre-construction stage disbursement, through our structuring acumen, we were able to get ~40% of the sanctioned amount in the first tranche (at 0% construction stage) itself. We executed the entire deal in a quick timeline of 45 days only.

## MUMBAI

Affordable Project CF to a Cat B developer

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Deal size: Rs 85 Cr

A part approved, pre-construction project, we helped the client in solving documentary complexities and helped get an industry leading rate of interest and moratorium terms. Looking at our diligent approach, the client made us their primary advisor.



# SOME MORE TRANSACTIONS

## NASHIK

Construction Finance for one of the top 3 developers

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Deal size: Rs 100 Cr

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We helped the client get an initial financing at the early stage of the project. With sustained service to the client in terms of iterated analysis of the financials and cashflows, we were able to arrange multiple top ups from the same institution.

## PUNE

Structured Debt for Cat A developer

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Deal size: Rs 80 Cr

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The client had sought a refinance opportunity to give exit to a financial institution and needed additional amount for construction of the security on offer and some amount for general corporate purpose. We executed the entire transaction with ease and at the best possible terms.

## HYDERABAD

Receivables Funding for Cat A developer

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Deal size: Rs 70 Cr

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We arranged a syndicated debt for the client's requirement over two projects from two financial institutions. This transaction was done at very competitive rates of interest within stringent timelines as sought by the customer.

## MUMBAI

Construction Finance for a prominent developer

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Deal size: Rs 30 Cr

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The client had sought a longer duration of loan for his ongoing residential project. We got the client a stretched moratorium along with a further top up through another institution for taking care of approvals and construction cost.



# OUR SERVICES

## REAL ESTATE FUNDING



We address all expansion needs of developers, right from construction funding, receivables funding, bridge finance, asset backed loans and assets acquisition.

## BUSINESS BANKING



We provide end to end advisory for SMEs covering project finance, working capital, trade finance and foreign currency loans.

## FINTECH PLATFORM



We provide instant support to the home buyers in making the down payment while they are purchasing their new home.

## STRESSED ASSET SOLUTIONS



We help in settlement of stressed assets by buyer sourcing, restructuring and refinancing through our debt resolution ecosystem.

## PRIVATE EQUITY



We advise the client on their banking relationship, fund raising both through venture funds and through equity dilution.

# FINTECH PLATFORM

**rocket loanz**  
Home Downpayment Finance



## FINTECH

Rocket Loanz is a fintech platform, focused on solving the down payment challenge in the home buying journey of middle-class Indians.



## PROPRIETARY MODE

Uses a proprietary underwriting model to provide instant down payment support, enabling quicker home ownership.



## OFFICES

Headquartered in Mumbai, with branch offices in Pune and Andheri (W), Mumbai.



## EXPERIENCE

Leadership team has 100+ years of combined experience, having managed a loan book of ₹5,000+ crores.



## WELL-NETWORKED




Strong institutional relationships with PSU & Private Banks, HFCs and NBFCs.

# CSR ACTIVITIES



Elysium Smiles is a registered charitable trust dedicated to uplifting economically weaker sections through initiatives in education, public hygiene, and women's health. It has supported over 500 children with access to education and runs food distribution programs for the physically challenged.



Komal Udhwani     
**Chief Trustee**

Komal, an MBA in HR from Symbiosis University Pune, is a dedicated social entrepreneur and influential figure in her community. Since 2017, she has been leading transformative Corporate Social Responsibility (CSR) initiatives for Elysium Group, driving meaningful impact and sustainable change.

# OUR CLIENTS



# OUR CLIENTS



# KEY INSTITUTIONAL PARTNERS



# KEY INSTITUTIONAL PARTNERS



APOLLO



ASIA PRAGATI



360  
ONE



DCB BANK



KKR  
KKR Financial Holdings LLC

infina

IndusInd Bank



ANANDRATHI  
INVESTMENT SERVICES



P POONAWALLA  
FINCORP



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